

# ITALIAN INVESTMENT SHOWCASE 2017

**MILAN // APRIL 11 - 12**

[www.investmentshowcase.it](http://www.investmentshowcase.it)

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TO 5 APRIL**

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# 1. Aksia Group SpA

**NAME:** Stefano Guidotti // **POSITION:** Managing Partner

**CITY:** Via Brera, 3 - 20121 Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:**

**RANGE OF INVESTMENT:**

**E-MAIL:** s.guidotti@aksiagroup.com

**WEBSITE:** www.aksiagroup.it

# 2. Biotech Developpement Conseils (BDC)

**NAME:** Michael Rossbach // **POSITION:** Partner

**CITY:** Singapore // **COUNTRY:** Singapore

**MANAGED CAPITAL:** € 2 to 10 Million

**KEY SECTORS:** Health & Life Sciences

**RANGE OF INVESTMENT:**

**E-MAIL:** mrossbach@bdc-lifescience.com

**WEBSITE:**

## **3. Bioveda Capital**

**NAME:** Damien Lim // **POSITION:** General Partner

**CITY:** Singapore // **COUNTRY:** Singapore

**MANAGED CAPITAL:** € up to 2 Million

**KEY SECTORS:** Life Sciences, ICT, Fintech

**RANGE OF INVESTMENT:**

**E-MAIL:** [damien@biovedacapital.com](mailto:damien@biovedacapital.com)

**WEBSITE:**

## **4. Club degli Investitori**

**NAME:** Marco Lingua // **POSITION:** Investment Analyst

**CITY:** Via Morosini, 19 - 10128 Torino // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:**

**RANGE OF INVESTMENT:** € 200.000 - 1.000.000

**E-MAIL:** [marco.lingua@clubdeglinvestitori.it](mailto:marco.lingua@clubdeglinvestitori.it)

**WEBSITE:** [www.clubdeglinvestitori.it](http://www.clubdeglinvestitori.it)

## **5. Cukierman & CO. Investment House Ltd**

**NAME:** Paolo Sabbadini // **POSITION:** Head of the Italian Division

**MANAGED CAPITAL:** over US \$ 5,5 Billion

**KEY SECTORS:** Automotive Life Science Green Tecnology

**RANGE OF INVESTMENT:** over 20 million US \$

**E-MAIL:** paolo.s@cukierman.co.il

**WEBSITE:** <http://cukierman.co.il>

**MESSAGE:** Founded in 1993, Cukierman & Co. is the leading Israeli investment house With over US \$ 5.5 Billion in completed transaction values

## **6. Day One**

**NAME:** Paolo De Stefanis // **POSITION:** Founder

**CITY:** Viale dell'Oceano Atlantico, 18 - Roma // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** cleantech, medtech, foodtech, smart home

**RANGE OF INVESTMENT:** € 500K - 2.5M

**E-MAIL:** valentina.giorgio@day-one.biz

**WEBSITE:** [www.day-one.biz/](http://www.day-one.biz/)

## **7. EOS Private Equity**

**NAME:** Giuseppe Covini // **POSITION:** Investment Manager

**CITY:** Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** SME Industrial Manufacturing & B2B Services

**RANGE OF INVESTMENT:** € 10-20 M

**E-MAIL:** giuseppe.covini@tiscali.it

**WEBSITE:** www.eosinvestment.co.uk

## **8. Focusfuturo Srl**

**NAME:** Paolo Vacchino // **POSITION:** Chairman

**CITY:** // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** Digital, e-commerce, biomedical

**RANGE OF INVESTMENT:** € 100.000 - 500.000

**E-MAIL:** vacchino@focusfuturo.it

**WEBSITE:** www.focusfuturo.it

## **9. Gatewest Capital**

**NAME: Giulio Gatti // POSITION: Chairman & CEO**

**CITY: Valletta // COUNTRY: Malta**

**MANAGED CAPITAL:**

**KEY SECTORS: Industrial IoT**

**RANGE OF INVESTMENT:**

**E-MAIL: giulio.gatti@gatewestcapital.com**

**WEBSITE: gatewestcapital.com**

## **10. GVA Srl**

**NAME: Giuseppe Venezia // POSITION: Founder**

**CITY: Milano // COUNTRY: Italy**

**MANAGED CAPITAL:**

**KEY SECTORS: AI - Digital Marketing - Healthtech**

**RANGE OF INVESTMENT: from € 50.000**

**E-MAIL: giuseppe.venezia@e-gva.it**

**WEBSITE: www.gvadvisory.it**

# 11. IMI Fondi Chiusi / Fondi Atlante

**NAME:** Davide Turco // **POSITION:** Responsabile

**CITY:** Via Calzolerie, 1 - 40125 Bologna // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** Life sciences, MedTech, ICT, Cleantech, Newmaterials, nanotech

**RANGE OF INVESTMENT:**

**E-MAIL:** evelina.negri@intesasanpaolo.com

**WEBSITE:** [www.imifondichiusisgr.com/fondi-chiusi-it/home](http://www.imifondichiusisgr.com/fondi-chiusi-it/home)

# 12. Innogest

**NAME:** Luca Calia // **POSITION:** Business Analyst

**CITY:** // **COUNTRY:** Italy

**MANAGED CAPITAL:** € 185.000.000

**KEY SECTORS:** Digital and medtech fields

**RANGE OF INVESTMENT:** from 500K to 10M

**E-MAIL:** [luca.calia@innogest.it](mailto:luca.calia@innogest.it)

**WEBSITE:** [www.innogest.it](http://www.innogest.it)

## **13. Invitalia Venture**

**NAME:** Philippe Tandeau De Marsac // **POSITION:** Business Development Manager

**CITY:** Via Calabria, 46 - 00187 Roma // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** All sectors

**RANGE OF INVESTMENT:** € 500.000 - 1.500.000

**E-MAIL:** ptandeau@invitaliaventures.it

**WEBSITE:** www.invitaliaventures.it

## **14. Key Capital SpA**

**NAME:** Giorgio Di Stefano // **POSITION:** CEO

**CITY:** Piazza Bande Nere, 9 - 20146 Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:** € 3.000.000

**KEY SECTORS:** fintech, IoT, Big Data

**RANGE OF INVESTMENT:** € 150.000

**E-MAIL:** gdistefano@keycapital.it

**WEBSITE:** www.keycapital.it



## **15. Macrofarm Srl**

**NAME:** Enzo Pellegrino // **POSITION:**

**CITY:** Montelabbate (PU) // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** Manifattura, ICT, Biotech, Fintech

**RANGE OF INVESTMENT:** € 1.000.000 - 5.000.000

**E-MAIL:** enzo@macrofarm.it

**WEBSITE:** www.macrofarm.it

## **16. P101 Ventures**

**NAME:** Giuseppe Donvito // **POSITION:** Partner

**CITY:** Via Chiossetto, 1, 20122 Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:** € 70.000.000

**KEY SECTORS:** Digital

**RANGE OF INVESTMENT:** € 500.000 - 5.000.000

**E-MAIL:** g.donvito@p101.it

**WEBSITE:** www.p101.it

## 17. Privity

**NAME:** Sleem Hasan // **POSITION:** Founder and CEO

**CITY:** Dubai // **COUNTRY:** United Arab Emirates

**MANAGED CAPITAL:**

**KEY SECTORS:** all sectors

**PORTFOLIO COMPANIES:**

**RANGE OF INVESTMENT:**

[www.augmentcare.com](http://www.augmentcare.com)

[www.loyyal.com](http://www.loyyal.com)

**E-MAIL:** [info@privitylle.com](mailto:info@privitylle.com)

[www.kiwi.ai](http://www.kiwi.ai)

**WEBSITE:** [www.privitylle.com](http://www.privitylle.com)

[www.gbeats.com](http://www.gbeats.com)

[www.boloro.com](http://www.boloro.com)

## 18. Quadrivio

**NAME:** Matteo Bonfanti // **POSITION:** Senior Investment Manager

**CITY:** via mazzini, 2 Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:** € 1,3 nlb €

**KEY SECTORS:** Industry 4.0. Med Tech, Clean Tech

**RANGE OF INVESTMENT:**

**E-MAIL:** [m.bonfanti@quadrivosgr.com](mailto:m.bonfanti@quadrivosgr.com)

**WEBSITE:** [www.quadrivosgr.com/](http://www.quadrivosgr.com/)

## 19. QVentures

**NAME:** Toby Fenwicke-Clennell // **POSITION:** Investment Director

**CITY:** London // **COUNTRY:** United Kingdom

**MANAGED CAPITAL:**

**KEY SECTORS:**

**RANGE OF INVESTMENT:**

**E-MAIL:** toby@qventures.co

**WEBSITE:** www.qventures.co

## 20. Xandas

**NAME:** Fabio Pezzotti // **POSITION:** Founder & CEO

**CITY:** Via Senato, 15, 20121 Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** internet, mobile

**RANGE OF INVESTMENT:** € 20.000 - 200.000.000

**E-MAIL:** fabio@xandas.com

**WEBSITE:** www.xandas.com

## 21. Shurooq

**NAME:** Mohamed Al Musharrkh // **POSITION:** Director

**CITY:** Sharjah // **COUNTRY:** Emirates

**MANAGED CAPITAL:**

**KEY SECTORS:**

**RANGE OF INVESTMENT:**

**E-MAIL:**

**WEBSITE:** [www.shurooq.ae](http://www.shurooq.ae)

## 22. Sinan Compass

**NAME:** Jameel Zayed // **POSITION:** Director

**CITY:** Stoke-on-Trent // **COUNTRY:** UK

**MANAGED CAPITAL:**

**KEY SECTORS:** Aerospace, Environment, Green Power, ICT, Life Sciences

**RANGE OF INVESTMENT:**

**E-MAIL:** [jzayed@sinancompass.co.uk](mailto:jzayed@sinancompass.co.uk)

**WEBSITE:** [www.sinancompass.co.uk](http://www.sinancompass.co.uk)

## **23. Sumitomo Corporation Europe**

**NAME: Yosuke Nagira // POSITION: Manager**

**CITY: Tokyo // COUNTRY: Japan**

**MANAGED CAPITAL: € 16 bn**

**KEY SECTORS: Smart city, Energy, Healthcare, IOT**

**RANGE OF INVESTMENT: up to € 10 mil**

**E-MAIL: [yosuke.nagira@sumitomocorp.com](mailto:yosuke.nagira@sumitomocorp.com)**

**WEBSITE: [www.sumitomocorp.com](http://www.sumitomocorp.com)**

## **24. TPS Corporate Services**

**NAME: Peter YB Tay // POSITION: Executive Chairman**

**CITY: Singapore // COUNTRY: Singapore**

**MANAGED CAPITAL: €**

**KEY SECTORS: Internet, ICT, Real Estate**

**RANGE OF INVESTMENT: € 10 to 50 Million**

**E-MAIL: [peter@tps.com.sg](mailto:peter@tps.com.sg)**

**WEBSITE:**

## **25. United Ventures**

**NAME: Paolo Gesess // POSITION: Managing Partner**

**CITY: Via Chiossetto, 7 - 20122 Milano // COUNTRY: Italy**

**MANAGED CAPITAL:**

**KEY SECTORS: digital**

**RANGE OF INVESTMENT: € 1-5M€**

**E-MAIL: pgesess@unitedventures.it**

**WEBSITE: www.unitedventures.it**

## **26. Vertis**

**NAME: Mauro Odorico // POSITION: Operating Partner**

**CITY: Via Filippo Turati, 32 - 20121 Milano // COUNTRY: Italy**

**MANAGED CAPITAL: € 40.000.000**

**KEY SECTORS: industry 4.0, digital**

**RANGE OF INVESTMENT: € 500.000 - 5.000.000**

**E-MAIL: odorico@vertis.it**

**WEBSITE: www.vertis.it**

## **27. 360Capital Partners**

**NAME:** Eugenia Di Somma // **POSITION:** Associate, Investment Analyst

**CITY:** Milan // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** Digital, Robotics

**RANGE OF INVESTMENT:** 500-5M

**E-MAIL:** eugenia.disomma@360capitalpartners.com

**WEBSITE:** www.360capitalpartners.com

## **28. Digital-Hub**

**NAME:** Antonio Procopio // **POSITION:** Founder

**CITY:** // **COUNTRY:**

**MANAGED CAPITAL:** €

**KEY SECTORS:** Digital

**RANGE OF INVESTMENT:** € 200.000

**E-MAIL:** antonio.procopio@digital-hub.it

**WEBSITE:** www.digital-hub.it

**NAME:** Federico Comis da Ronco // **POSITION:** Member Relationship & Project Development

**CITY:** Via Sant'Andrea 21, 20121 - Milano // **COUNTRY:** Italy

**MANAGED CAPITAL:**

**KEY SECTORS:** networking

**RANGE OF INVESTMENT:**

**E-MAIL:** federico.comis@familyofficer.it

**WEBSITE:** www.familyofficer.it

**NAME:** Can k. Methson // **POSITION:** Managing Directro

**CITY:** // **COUNTRY:** Turchia

**MANAGED CAPITAL:** €

**KEY SECTORS:**

**RANGE OF INVESTMENT:** Angel Investor

**E-MAIL:** can@keiretsuforum.com.tr

**WEBSITE:**



## **31. Pegasus Airlines**

**NAME:** Berrak Kutsoy // **POSITION:** Board Member

**CITY:** Milan // **COUNTRY:** Turchia

**MANAGED CAPITAL:**

**KEY SECTORS:**

**RANGE OF INVESTMENT:**

**E-MAIL:** berrak.kutsoy@flypgs.com

**WEBSITE:**

## **32. Electrolux Spa**

**NAME:** Beatrice Maestri // **POSITION:** Open Innovation Project Manager

**CITY:** Pordenone // **COUNTRY:** Italy

**MANAGED CAPITAL:** Corporate Investor

**KEY SECTORS:** IoT, Digital, Foodtech, Smart Home, Industry 4.0, Robotics & Artificial Intelligence, New Material, CleanTech

**RANGE OF INVESTMENT:**

**E-MAIL:** beatrice.maestri@electrolux.com

**WEBSITE:** www.electrolux.com